

← **SELLER'S RESPONSIBILITY** **BUYER'S RESPONSIBILITY** →

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|---|------------------------|--|-----------------------------------|-------------------|------------------|-----------------------------|------------------------------|-----------------------------|-------------------------|-------------------|--------------------|---------------------------|
| EXW (EX WORKS) NAMED PLACE | TRANSPORT ALL MODES | PRODUCT COST & EXPORT PACKAGING | EXPORT DOCUMENT FORMALITIES | INLAND FREIGHT | CONSULAR WORK | TERMINAL LOADING FEES | AIR OR SURFACE FREIGHT | UNLOADING FROM VESSEL | INSURANCE | INLAND FREIGHT | IMPORT DUTY/GST | IMPORT BROKERS FEES |
| FAS (FREE ALONGSIDE SHIP NAMED PORT | OCEAN ONLY | PRODUCT COST & EXPORT PACKAGING | EXPORT DOCUMENT FORMALITIES | INLAND FREIGHT | CONSULAR WORK | TERMINAL LOADING FEES | OCEAN FREIGHT | UNLOADING FROM VESSEL | INSURANCE | INLAND FREIGHT | IMPORT DUTY/GST | IMPORT BROKERS FEES |
| FCA (FREE CARRIER) NAMED PLACE | ALL MODES | PRODUCT COST & EXPORT PACKAGING | EXPORT DOCUMENT FORMALITIES | INLAND FREIGHT | CONSULAR WORK | TERMINAL LOADING FEES | AIR OR SURFACE FREIGHT | UNLOADING FROM VESSEL | INSURANCE | INLAND FREIGHT | IMPORT DUTY/GST | IMPORT BROKERS FEES |
| FOB (FREE ON BOARD) NAMED PORT | OCEAN ONLY | PRODUCT COST & EXPORT PACKAGING | EXPORT DOCUMENT FORMALITIES | INLAND FREIGHT | CONSULAR WORK | TERMINAL LOADING FEES | OCEAN FREIGHT | UNLOADING FROM VESSEL | INSURANCE | INLAND FREIGHT | IMPORT DUTY/GST | IMPORT BROKERS FEES |
| CFR (COST & FREIGHT) NAMED PORT | OCEAN ONLY | PRODUCT COST & EXPORT PACKAGING | EXPORT DOCUMENT FORMALITIES | INLAND FREIGHT | CONSULAR WORK | TERMINAL LOADING FEES | OCEAN FREIGHT | UNLOADING FROM VESSEL | INSURANCE | INLAND FREIGHT | IMPORT DUTY/GST | IMPORT BROKERS FEES |
| CIF (COST, INSURANCE & FREIGHT) NAMED PORT | OCEAN ONLY | PRODUCT COST & EXPORT PACKAGING | EXPORT DOCUMENT FORMALITIES | INLAND FREIGHT | CONSULAR WORK | TERMINAL LOADING FEES | OCEAN FREIGHT | UNLOADING FROM VESSEL | INSURANCE (REQUIRED) | INLAND FREIGHT | IMPORT DUTY/GST | IMPORT BROKERS FEES |
| CPT (CARRIAGE PAID TO) NAMED PLACE OF DESTINATION | ALL MODES | PRODUCT COST & EXPORT PACKAGING | EXPORT DOCUMENT FORMALITIES | INLAND FREIGHT | CONSULAR WORK | TERMINAL LOADING FEES | AIR OR SURFACE FREIGHT | UNLOADING FROM VESSEL | INSURANCE | INLAND FREIGHT | IMPORT DUTY/GST | IMPORT BROKERS FEES |
| CIP (CARRIAGE & INSURANCE PAID TO) NAMED PLACE OF DESTINATION | ALL MODES | PRODUCT COST & EXPORT PACKAGING | EXPORT DOCUMENT FORMALITIES | INLAND FREIGHT | CONSULAR WORK | TERMINAL LOADING FEES | AIR OR SURFACE FREIGHT | UNLOADING FROM VESSEL | INSURANCE (REQUIRED) | INLAND FREIGHT | IMPORT DUTY/GST | IMPORT BROKERS FEES |
| DDU (DELIVERY DUTY UNPAID NAMED PLACE OF DESTINATION | ALL MODES | PRODUCT COST & EXPORT PACKAGING | EXPORT DOCUMENT FORMALITIES | INLAND FREIGHT | CONSULAR WORK | TERMINAL LOADING FEES | AIR OR SURFACE FREIGHT | UNLOADING FROM VESSEL | INSURANCE | INLAND FREIGHT | IMPORT DUTY/GST | IMPORT BROKERS FEES |
| DDP (DELIVERY DUTY PAID) NAMED PLACE OF DESTINATION | ALL MODES | PRODUCT COST & EXPORT PACKAGING | EXPORT DOCUMENT FORMALITIES | INLAND FREIGHT | CONSULAR WORK | TERMINAL LOADING FEES | AIR OR SURFACE FREIGHT | UNLOADING FROM VESSEL | INSURANCE | INLAND FREIGHT | IMPORT DUTY/GST | IMPORT BROKERS FEES |

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